Call to Order: 9:00 am

- **Board Intro** – Lois Kuttesch introduces the GSWPA Board of Directors and also the Co-Parliamentarians for the meeting, Mary Beth Taylor and Victoria Kush.
- **Key Staff** – Pat Burkart introduces the Key Council Staff
- **Annual Meeting Sites** – The Annual Meeting sites are noted
  - Kovalchick Complex, Indiana, Main Site
  - Cambria Suites, Washington
  - Community College of Allegheny County, North Campus
  - Community College of Beaver County
  - GSWPA Edinboro Office
  - GSWPA Greensburg Office
  - University of Pittsburgh, Bradford Campus
- **Credential Report** – Victoria Kush, Co-Parliamentarian
  - 60 SU’s in Region 1, 49 SU’s in Region 2, 55 SU’s in Region 3
  - Delegates in attendance today:
    - 28 delegates in region 1 representing 18 SU’s
    - 26 in region 2 representing 12 SU’s
    - 35 in region 3 representing 19 SU’s
  - Quorum is reached
    - There is no objection, so the Credential Report is accepted
- **Approval of the Agenda** – Lois Kuttesch
  - The Agenda is brought forward for approval.

Joan Soulliere, Indiana location, PGH East 5502, moves to present a nomination from the floor for a board member who has submitted her application, Jodie Noble-Choder.

  - Victoria Kush replies - Application was received late based on bylaws and therefore is not able to be nominated from the floor, but will be kept by the board committee for proper vetting and consideration.

Elizabeth Glowceski, Indiana location, PGH East 5502, moves to nominates Dr. Monica Lamar for member at large

  - Victoria Kush replies – This application was received on time in accordance with the bylaws, so she can be nominated from the floor at the time of the vote to accept the board slate.

Christina Brussalis moves to accept the agenda, Terri Bone seconds the motion and the motion is passed with 119 in favor, 1 against, and 1 abstained.
• **2016 Annual Meeting Minutes** - 2016 meeting minutes were approved June 2016 at the board meeting following the Annual Meeting and are available online for review.

• **Board actions** – Lois Kuttesch
  - No board actions were taken at the November meeting.
  - In January, the board approved up to $130,000 to come from reserves to help cover the costs of the new barn that is needed at Camp Skymeadow. At this meeting, the board also approved the closing and sale of camps Curry Creek, Elliott, Resting Waters, Roy Weller, and Singing Hills.
  - At the March meeting, the board approved the selections for Volunteer Awards for 2015-16.

• **Treasurers Report** – Dot Brookes
  - **Statement of Financial Position**
    - As of September 30, 2016, our total net assets were **$17.6 million, of which $7.5 million** were in investments. Our unrestricted and undesignated net assets constitute 8.5 months of operating reserves. This exceeds the 6 months that GSUSA requires for council reserves, and it represents a strong position, as many other councils nationwide have less than this recommended number of months in reserve.
  - **Statement of Activities**
    - The net change (decrease) in net assets was (**$205,000**) for the fiscal year ending September 30, 2016. This overall decrease in net assets is comprised of the net change from operations of $296,000, which is reflective of the council’s positive net cash provided by operating activities, less depreciation expense of ($559,000), plus appreciation of investments and trusts **$55,000**, less frozen pension expenses of ($495,000).
    - Additionally, the council made Capital Expenditures of $298,000 in the current year.
  - **Audit Highlights**
    - We had a clean audit opinion again this year, and the auditors did not identify any material weaknesses or significant deficiencies in our internal controls. The auditors did not issue any management letter comments this year. This is a testament to all of the policies and procedures that have been established and followed by the staff at GSWPA.
    - Independent auditing firm, Maher Duessel, was very complimentary about the quality and cooperation of the GSWPA Finance team.
    - Detailed public financial information about GSWPA can be found on the Form 990 which will be is available at guidestar.org and our GSWPA website following the Annual meeting.

• No questions or comments are brought forward regarding reports portion of the meeting.

• **State of the Council Report** – Pat Burkart
  - **Strategic Goal Update**
    - Our strategic learning process is fluid and as we gather information on local and national trends, we will respond accordingly by fine tuning our priorities, and garnering support from our Board of Directors through our governance process.
Those priorities include:
- GSWPA will achieve a 9.1% market share by year end 2015 (which we met) with a goal of 9.3% by 2017 and offer support for successful retention.
- GSWPA will provide girl-led age appropriate experiences that deliver the Girl Scout Leadership Experience with volunteer support.
- GSWPA will design and support the volunteer experience to improve onboarding time and increase volunteer retention and satisfaction by 2017.
- GSWPA will stabilize key revenue streams (fund development, product sales participation, retail and camp/program) by year end 2015 and increase overall revenue by 3% by 2017.

We are confident that these priorities will help focus the organization on those things that will continue to make us a vibrant, relevant organization for years to come.

Although our membership numbers have shown decline in recent years, we do seem to be declining at the same rate as councils across the movement. A graph comparing the two membership rates is shared.

Our council has continued to hold a stronger market share than the average nationally. A graph comparing these two rates is shared.

Graphs are shown that detail the cookie program participation and sales as well as the revenue and expenses related to non-camp events and also revenue and expenses related to camp. Two charts are shared that break down the program dollars and the way they are utilized in relation to girl participation.

RK Mellon Grant
- GSWPA is the Super-Pilot for RK Mellon Outdoor Initiative
- We are partnered with 4 other councils who are also funded through this initiative
- The “Take It Outside” Button on Volunteer Toolkit was funded through this grant
- We have partnered with SCA to provide more volunteer training for adults and programming for girls.

Budgeted Financials
- The audit report for the fiscal year 2015-16 reflects a $296,000 net operating income. As a council, our budget goal was to have a net (deficit) of $(114,000) from operating activities. Through successful revenue campaigns and managing expenses we were able to exceed that goal which brought us to our total audited net operating income of $296,000. This excludes other non-operating activity of frozen pension, investment appreciation and fixed asset depreciation expense, totaling $(501,000) in net non-operating costs and market growth which are reflected in the audit report below the operating activity. This resulted in an overall reduction in Net Assets of $(205,000).

Fund Development
• The 15-16 public support campaign closed at nearly $1.3 million. Campaign successes included: a 47% increase in board giving revenue; 4 new members joining the Pearl Society – with gifts of $1,000 or more; and new campaign dollars representing 20% of the overall total.
• Upcoming fundraising events are noted, visit our website for details.

  ▪ Strategic Alignment
    • We are beginning the process of Strategic Alignment. This process will set the next 3-year plan for our council and will include a multiple month process, as shown in this calendar, to consider external and internal factors affecting our organization. Select members of the board, council staff, council volunteers, and community stakeholders will be involved in this process.

  o Fall Town Hall
    ▪ Meetings were scheduled during October at three locations and also via webinar.
    ▪ Low participation led to two of three in-person meetings being cancelled.
    ▪ In-person attendance: 21 adults, 3 girls
    ▪ Webinar attendance: 30 registrants
    ▪ We received great questions and feedback, which have been posted on gswpa.org with answers.

  o Property Committee Report – Pat Burkart and Jon Colburn
    ▪ A chart describing the board approved plan for program offerings at remaining camps is presented.
      • This is not a guarantee, but a description of what we would like to move toward.
    ▪ Camp expenses incurred by council drop by nearly half from about $2 million in 2015-16 to about $1 million by 2017-18 based on the new camp sale plan. This will allow those program dollars to be used for improving and maintaining the remaining camps and for other types of programming that serve our entire membership, rather than just the 12.71% who attend camp. This also shows a drop in our council subsidy to about 62%, which is taking us closer to the goal of 50% which was recommended by the Council Camp Advisory Team. The revenue numbers here are using an estimate of 50% fill rate, our average for most years, and we have met that fill rate already for the upcoming season.

  ▪ Leadership Meetings
    • We held eight Leadership Meetings around the council in February.
    • In total, 152 people attended the eight meetings, representing 0.45% of all membership.
    • Council received hundreds of cases related to the camp announcement.
    • We received 54 cases from parties interested in purchasing a property.
    • All cases received personal responses.

  o Committee Report
    ▪ Girl Advisory Team – Rebecca Handke, Team Member
      • The discussed topics of the Girl Advisory Team are outlined.
• Service Unit Team Engagement:
  o Service Unit Girl Advisory Teams have worked to create and support activities within the Service Units they reside. Some of the highlights of these teams include girls planning the annual cookie rally, overseeing the annual winter stocking donation drive and other acts of community service, assisting at recruitment events, planning Thinking Day and other SU events, and providing input during Service Unit leadership meetings in regards to day camp planning, use of funds, and other agenda items.

• Recommendations for Implementation in 2017-2018:
  o Implement a girl friendly method of communication that allows council to communicate with older girls and allows them to connect with one another.
  o Increase number of improved older girl programs, as well as programs that increase social networking amongst girls – such as a book club and pen pal program.
  o Create more diverse and age appropriate incentives for older girls selling products.
  o Incorporate more fun and visibility into recruitment for older girls.

- Gold Awards – Kimberlee Hoinkes, Gold Award Committee Member
  - Gold Award Committee
    o Mentoring, leading workshops for, and honoring Girl Scouts
    o Implemented GoGoldOnline – an online resource and submission website to meet the girls’ technology needs!
    o 20 GSWPA Gold Award Committee volunteer members
    o 131 Girl Scouts actively working on Gold Award projects
    o 89 of the 2016-17 Gold Award recipients will be honored during our Court of Award events:
      o Sunday, May 21 – Chestnut Ridge Golf Course and
      o Saturday, June 17 – Cranberry Marriott
  - Gold Award 100th Celebration
    o In November, we celebrated 100 years of the highest award in Girl Scouting. Approximately 150 guests enjoyed live music and photo ops on the red carpet, the centennial event also increased public awareness around the prestige and importance of the Gold Award.
    o It united five generations of women who earned the highest award in Girl Scouting through a special pinning ceremony.

- Silver and Bronze Awards
  o Silver and Bronze are also important milestones for our girls, and we want to recognize those awards as well.
This year, 228 Cadette Girl Scouts earned their Girl Scout Silver Award.
Council has just implemented online tracking for Bronze Awards for the current year to keep better data on those earned moving forward.
Congratulations to all girls who earned an award this year!

Travel – Ciara Reed, Attended Trip to Great Britain.
- The trip took place in July 2016, spanned 3 countries and lasted 9 days.
- 9 girls and 2 volunteers were in attendance.
- 7 of the 9 girls had never travelled outside the country and 2 of the girls had never flown on plane. So, it was an amazing growth experience for the group.
- The group learned a great deal about travel, planning and fundraising.

Adult Awards Committee – Rebekah Baisch, Committee Member
- Rebekah acknowledges the members of the committee and the work that they do to honor the volunteers who do so much for this organization.


Q: Heather Conrad, Indiana, SU5502. Questions regarding the 12.71 % of girls attending camp and the 50% revenue number GSWPA is looking to hit. What % of revenue is generated by girls who are going to camp? The girls who are selling cookies are the ones that are excited to go to camp. Are those girls raising more money? Do you have data by troops that camp? Troops that are camping, how do they provide for the revenue stream as opposed to those that do not.
  - A. Pat – We are able to look at revenue by Service Unit and Zip Code; We do not generate data or break it down by how many of those girls go to camp. Girls have different interests; camp is one but so is travel and any other programming girls participate in. All of these could be reasons for girls to want to sell cookies.

Q: Monique Powell, CCAC, 5507. When selecting members that would assist in strategic planning - how will they be selected?
  - A. Pat – We have identified qualifications for strategic planning members.

Q: Monique Powell, CCAC, 5507. Have the committee members been selected?
  - A. Pat – Yes, they have been selected.

Q: Monique Powell, CCAC, 5507. Can GSWPA provide the names?
  - A. Pat - Notification will be sent in the next few weeks to those who are invited to join.

Q: Monique Powell, CCAC, 5507. Can Town Hall meetings be earlier? Troops start planning and Oct is late for Town Hall mtg. Trainings are also being cancelled.
  - A. Pat – Town Halls will be in late Sept this year due to the National Convention, rather than in October. Please speak with staff in your area to touch base on issues or concerns if you are unable to attend.
Q: Teresa Heurich, CCAC Sewickley, 5602-Glen Oaks. My day camp and Service Unit Manager were discussing things and would like non-registered and non-cleared adults to be able to attend our Day Camp if only supervising their own child. Can we allow those parents to spend the day with their child?
   • A. Pat – Please address this with your operations staff since it does not address the whole council but a specific issue.

Q: Heather Conrad, Indiana, 5502. You received a request from the Save Singing Hills group for an opportunity to purchase the camp. They would like an opportunity and a stay of sale for one year so their group can raise the funds to buy the camp. Not all communities have the resources to reach out to council, but this group has been able to organize, so why does GSWPA not allow a sit down with the group?
   • A: Pat – These questions have been addressed with requestors and will not be addressed here.

Q: Heather Conrad, Indiana, 5502. I don’t feel that GSWPA has done right by volunteers during this camp process. I would like to know what plans GSWPA has in place? When the Save Singing Hills group and other volunteers ask for a little more time they have been given a flat-out rejection. I would argue that you can do a lot by responding.
   • A: Pat – We have been very responsive to volunteers with questions and concerns, and held 8 meeting to address the questions. You were involved in the protest and were part of the group invited in for a personal meeting where we addressed your concerns for an hour and a half. These issues have been addressed at those discussions.

Q: Joan Soulliere, Indiana, 5502. I would like to request information regarding committees that the board members serve on. I have looked through the website and cannot find a list of those members that are on the committees. Is this information available? It would be helpful for the communication between board and volunteers.
   • A. Pat – We have not posted the lists of committees since they change somewhat annually but I do not see why we cannot post those lists for your reference. But, please remember that as operational volunteers you must go up through the proper chain of command with questions and suggestions. That chain ends with me, not with the board or board committees.

Q: Charlene Filsaime, Indiana, 5507. I have a Girl Advisory question. The girl who presented talked about the need for more programing for older girls. What do we have planned for older girls?
   • A: Pat – Since this is a specific question regarding programming, I would connect you with Kristen Walker after the meeting so she can answer that for you.

Q: Denise Graham, GBG, 5904-Gateway. For the percentage that has been given regarding girls camping, are we counting the girls only once or every time they attend?
- A. Pat - This was discussed in detail at the meetings in February and it depicts all the girls counted one time however the revenue data includes all revenue for all camps in total. The committee who reviewed the data has reviewed all the data that we reported.

- Q: Denise Graham, GBG, 5904-Gateway. Regarding the camps that have been bought with a trust fund, are you able to sell them?
  - A. Pat – None of the camps were purchased or owned by a trust fund.

- Q: Rose Webster, CCBC, 1640. Regarding camp closings; what happened to all the equipment at the camps, when will the volunteers have a chance to use the equipment?
  - A. Pat – Some camp inventories will be sold with the camp; some are being moved to other camps and some will be disposed of.

- Q: Rose Webster, CCBC, 1640. Is there any way that the SU can have inventory that is being thrown away?
  - A. Pat – No. We will only be throwing away items that are broken and unable to be used.

- Q: Rose Webster, CCBC, 1640. My comment to Pat Burkart, if you want to retain volunteers, you need to change your attitude. Without us there will be no you.

- Q: Elizabeth Klonowski, Edinboro, 3642-Grove city. In our SU the liaisons are not doing well at presenting travel opportunities as we are just learning about things.
  - A: Pat – what did you recently learn?
    - Elizabeth - Travel troops and opportunities for girls. Those are great opportunities for the girls and not a lot of people in our area know about it.
  - A: Pat – Thank you. We will increase communication to get that info out.

- Q: Before GSWPA merged with Keystone Tall Tree there was an endowment for Singing Hills, where did that money go now that the camp is being sold? The land around Resting waters as well.
  - A. Pat – There were no endowments for Singing Hills. Money to eliminate deferred maintenance of the camps came from timbering at Resting Waters. That was part of a plan to help improve the camps which kept them running 9 years past merger despite low usage. There was less deferred maintenance than at other camps.

- Q: Roxanne Tuinstra, Indiana, 4608. Is now an appropriate to make a motion to add to the agenda?
  - A: Victoria – We approved the agenda and that motion would be out of order. So, at this point, we cannot add items to the agenda at this time.

- Q: Monique Powell, CCAC, 5507. Regarding older girl activities, Charlene’s question was directed to Kristen Walker, but that doesn’t give information to those of us at satellite sites who are interested.
  - A: Pat – Kristen will set up a webinar and send out date and time information so that you can all be a part of that conversation.
• Q: Linda May, CCAC, 5502. If volunteers want to get involved in giving feedback and/or if we are interested in being on committees, being involved with council governance and making decisions, what is the best way to do that?
  • A. Pat – You can get involved through the Service Unit and Multi-Service Unit meetings, Town Hall Meetings, and speaking with your area staff.
• Q: Rebekah Baisch, Indiana, 2621-Franklin. What percent of girls attend programs in general?
  • A. Pat – I do not have that specific data off the top of my head but it is high percentage of girl membership. We will be looking in depth at that type of information for the strategic planning process.
• Q: Lynette Pistner, Indiana, 2670. The SU has doubled in the year since I took over and we want to continue that trend. We have no programming coming to our area, ones that do come get canceled events due to low registration. There are a lot of things that are free. Can GSWPA tap into those activities on top of the STEM and other events?
  • A. Pat – Interactive maps are on the website that show program providers that we are partnering with. Some are free offerings and some have a cost associated with them.
• Q: Kristen Anthony, Edinboro, 1605. Will the sale of camps be with a private or public agent?
  • A. Pat – Public with an agent.
• There are no further questions.
  o **Adult Awards Presentation** – Lois Kuttesch
    • Appreciation Pin
      o The Appreciation Pin recognizes an individual’s exemplary service in support of delivering the Girl Scout Leadership Experience.
      o Presented to Tanya Burnsworth, Brenda McAllister, Holly Mihaly, Cindy Smith, and Sarah Westland.
    • Honor Pin
      o The Honor Pin recognizes an individual’s exemplary service in support of delivering the Girl Scout Leadership Experience, which has had measurable impact on two or more geographic areas of service, allowing the council to reach and surpass its mission-delivery goals.
      o Presented to Terri Bone, Amy Fugate, Barb Minor and Debra Ridgway.
    • Thanks Badge
      o The Thanks I Badge honors an individual whose ongoing commitment, leadership, and service have had an exceptional, measurable impact on meeting the mission-delivery goals and priorities of the entire council or the entire Girl Scout Movement.
      o Presented to Margaret Freehling and Joyce McInnes.
Thanks II Badge
- The Thanks Badge II is the most prestigious award offered to a Girl Scout Volunteer. In addition to having already received the Thanks I Badge, this volunteer has continued to serve in extraordinary ways that benefit the total council or the entire Girl Scout movement.
- Presented to Mike Conlin.

President’s Award
- The President’s Award recognizes the efforts of a service-delivery team or committee whose exemplary service in support of delivering the Girl Scout Leadership Experience surpassed team goals and resulted in significant, measurable impact toward reaching the council’s overall goals.
- Presented to the Greater Erie Area Day Camp Team, Indiana County Program Team, and the Gold Award Committee.

National Convention – Pat Burkart
- Oct 4-8, 2017 in Columbus, OH
- Registration portal is live on website
- There are no questions at this time.

Board Development Committee – Dot Brookes, Committee Member
- The Board Development Committee is responsible for recruiting and vetting potential members of the board, girl advisory panel, and board development committee. Committee members look for candidates who can bring their own expertise to the board of directors to provide oversight of the council and who believe in the Girl Scout Mission to create girls of courage, confidence, and character, who make the world a better place. Some qualities considered include experience, geographic distribution, and a willingness to support Girl Scouting in the community.
- We met multiple times over the past months to build the slate that you will see in a few moments. Unlike board members who are unable to hold operational volunteer positions, board development committee members are also some of our most active volunteers in the council. If you are interested in joining the Board Development Committee, please e-mail Garret Myers at Gmyers@gswpa.org.

Slate and Election – Dot Brookes
- Board Officers
  - 2nd terms ending April 2020
    - Lois Kuttesch, Board Chair
    - Mary Beth Taylor, 1st Vice Chair
    - Dot Brookes, Treasurer
    - Victoria Kush, Secretary
- Members at Large
  - 2nd terms ending April 2020
    - Nicole King Yohe
- Dana Pascarella
  - 1st terms ending April 2020
- Kathi Finch

**Girl Advisory Panel**
- Term ending April 2019
- Jessica Smith
- Katherine Stancil

Christina Brussalis, Indiana, SU5617, motions to approve the board slate as presented.

- Victoria Kush – If we have a motion and a 2nd then we can entertain the amendment

Heather Conrad, Indiana, 5502 seconds the motion to approve the board slate as presented.

- Discussion on the motion

Elizabeth Glowceski, Indiana, 5502 makes a nomination from the floor for Dr. Monica Lamar for the position of board member at large.

Joan Soulliere, Indiana, 5502 makes a nomination from the floor for Emily Viehland for the position of board member at large.

- As clarification for what is up for a motion, this is an amendment to include 2 new members to the slate of officers.

Rebekah Baisch, Indiana, SU 2621, moves to amend the slate to include both candidates, Dr. Monica Lamar and Emily Viehland, from the floor with a second from Joan Soulliere, Indiana, 5502.

- Joan Soulliere, Indiana, 5502– presents bio information for Emily Viehland
- Q: Christina Brussalis, Indiana, 5617 – Are there more slots available on the board? Are we expanding? Is there only one space available?
  - A: Dot Brookes – Yes, there are 2 board seats vacant.
- Dot Brookes – As clarification for the normal vetting process, the Board Development Committee is very active. We meet once a month or more. Each board application comes before the full committee and the committee reviews it closely. Each applicant who is found to be a good fit for the board has to go through an interview process as well and be willing and able to uphold the duties of board member. The original slate presented today was fully vetted by the committee. Bylaws do allow for nominations from the floor, but these nominations have not been vetted by the committee at all. If they are not added to the board here, the applicants will be presented at the next committee meeting and then put through the normal vetting process.
- Q: Terri Bone, Indiana, 5703, If the nominations from the floor were not elected today what is the next time they can be added to be vetted by the committee?
  - A: Dot Brookes – The applications would be brought to the next committee meeting. Once the full committee vets the applications,
they could be taken to the board meeting in June and September and could be added to the Board of Directors at that time.

- Q: Christina Brussalis, Indiana, 5617. I want to make a comment to consider that we are voting on a slate of people that have been carefully selected.

- Q: Heather Conrad, Indiana, 5502. I have a procedure question. There are 16 at large members currently, is that a minimum?
  - A: Lois – No, that isn’t a minimum, is is the number there are currently.
  - Heather – The learning of the governance procedures has been a hardship for newer volunteers.

- Q: Dottie Neal, Indiana, 4641. My question is to the Board development committee; were there any applicants that were vetted but not brought before the slate?
  - A: Dot – We did not have applications that were thrown out but there are requirements associated. Those that would be selected would need to resign from their volunteer position there is a commitment to a three-year term. We get great applicants and the 2 that are being brought from the floor may be great as well, but they have not been vetted yet.

- Q: Dottie Neal, Indiana, 4641. Are there candidates that would not be a good candidate?
  - A: Dot – Yes there are, but we have not had any recently. However, we do look at different skills and seek out specific details.

- Q: Roxanne Plater, Indiana, 5000. So you mentioned that there are two open spots on the board? Does that mean we were being asked as a body to vote on the slate and we will have 2 votes?
  - A: Parliamentarian - There will be a vote on the amendment and then approval of the slate.

- Q: Roxanne Plater, Indiana, 5000. Are we being asked to vote on a slate that is not complete?
  - A: Parliamentarian – The slate is what has been presented. The bylaws allow up to a certain number of members on the board, so the slate presented was not incomplete.

- Q: Charlene Filsaime, Indiana, 5507. Since they have not been vetted is there something that will help get a better understanding of their qualifications before voting? What if they were added and the board did not feel they were a good fit would they be removed?
  - A: Parliamentarian - If a member is not qualified the board of directors can remove those members.

- Q: Rebekah Baisch, Indiana, 2621. Is anyone being removed?
  - A: Parliamentarian - No. We are not removing anyone. New candidates can be added to the board in June. If we do not select these members now the board could fill the positions later.

- Q: Glenda Cook, Indiana, 2639. The people that were added today, can they be voted onto the board pending that they go through the full vetting process?
• A: Mary Beth – This would be amending the amendment. That would be adding an amendment for an amendment in order to add these 2 people to the board. The original amendment was to include 2 new candidates to the slate for the members at large.

□ Q: Denny Lindberg, Indiana, Board Member. I believe that the group should say no that the individuals should go through the same process as the other candidates.

□ Q: Patricia Dewalt, Edinboro, 3611. Are we voting for each person individually or a whole on the slate?

• A. Lois Kuttesch – We are voting on the group as a whole. The current motion is to add the 2 nominees from the floor and then we will vote on the whole slate.

□ Q: Patricia Dewalt, Edinboro, 3611. Can we vote on each of the nominees on the slate?

• A. Victoria Kush– We are voting on if the 2 nominations from the floor will be added to the slate and then we will vote on the slate as a whole. If there is a non-approval vote we could then vote on each individual if a person would bring that motion to the floor.

□ There is no further discussion.

□ Seeing no further discussion, again the motion on the floor is to include the two new candidates to the slate.

_The motion to amend the slate to include both candidates, Dr. Monica Lamar and Emily Viehland, from the floor is voted down with 51 in favor, 71 against, and 0 abstained._

_The motion to approve the board slate as presented is approved with 93 in favor, 23 against, 2 abstained._

□ Board Development Slate

• Term ending April 2020

  o Sarah Shaffer

  o Kriss Svidro

_Nicole King Yohe, Indiana, Board Member, motions to accept the Board Development Slate as presented, Charlene Filsaime seconds, and the motion passes with 112 in favor, 8 against, and 2 abstained._

□ National Delegate Slate

• Adults, term ending April 2020

  o Krystal Boburchock

  o Dot Brookes

  o Laurie Cybulski

  o Lois Kuttesch

  o Dana Mayton

  o Claudia Reed

  o Michelle Roun

  o Andrea Shissler
Amy Dobbins, Indian, 4654 motions to approve the National Delegate Slate as presented, Christina Brussalis, Indiana, 5617, seconds the motion. The motion passes with 118 in favor, 1 opposed, and 3 abstained.

- **Acknowledgement of the Outgoing Board** – Lois Kuttlesch
  - We want to thank Elizabeth Lamping and Dennis Lindberg for all of their service as members of the Board of Directors.
  - We also want to thank our outgoing Girl Advisory Panel members, Ava Nachman and Laura Shope, for their hard work and valuable input on the panel.

- **Other Business** – Lois Kuttlesch
  - This is used if something was added to the agenda at the beginning of the meeting. Because nothing was added to the agenda, we will now move on.
  - Seeing no objections, the meeting is adjourned at 12:01 pm.